

## **AHA Member Deals**

#### What is AHA Member Deals?

AHA Member Deals provides American Homebrewers Association (AHA) members special offers at breweries, beer bars, restaurants and craft beer friendly businesses like homebrew retailers. These participating businesses are marketed to homebrewers and homebrew clubs across the nation. As a result, tens of thousands of AHA members and their craft beer enthusiast friends and family discover businesses offering AHA Member Deals every year!

### Why Participate?

- Showcase your establishment to more than 33,000 (and growing!)
   avid homebrewers and beer connoisseurs in your area and
   nationwide. As one of the most popular member benefits, our
   members seek out participating locations with their friends, family
   and fellow homebrewers.
- 2. Support the homebrewing community and connect with beer enthusiasts who live on the cutting edge of craft beer.
- 3. Hundreds of breweries, pubs and retailers, from national groups like Old Chicago and Rock Bottom Restaurants to locally owned businesses like local homebrew supply shops, participate in this members-only customer loyalty program.

"AHA Member Deals has been a great investment for our company in terms of expanding and celebrating the overlap between beer enthusiasts, home brewers and the professional brewing community. This program directly contributed over \$40,000 in revenue to our Rehoboth Beach brew pub last year. I recommend it to everyone!"

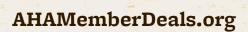


Sam Calagione
President and Founder,
Dogfish Head Craft
Brewery

"AHA Member Deals is a great way to show support for our best and most loyal beer customers, the homebrewers."

Mark Edelson
Director of Brewery
Operations,
Iron Hill Brewery &
Restaurant





#### **How to Participate**

- 1. Decide on an Offer. Make your offer available to just the card-carrying member or the whole party. It's up to you. Here are some examples:
  - 15% off food, beverage & merchandise or ingredients
  - \$1 off pints, \$2 off growler fills
  - Happy hour prices all day
  - 10% off a recipe in the most recent issue of Zymurgy
- 2. Contact Us. To sign up and hear more about how you will be promoted just contact Steve Parr, AHA Business Coordinator, at 888.822.6273 ext. 178 or steve@brewersassociaiton.org
- 3. Educate Your Staff. We'll send you sample AHA membership cards and posters for you to provide managers and staff. Let them know about your offer and to expect AHA members to show up because you participate in AHA Member Deals.
- **4. Promote.** We'll promote your establishment as an AHA Member Deals participant in print, at HomebrewersAssociation.org, CraftBeer.com, BrewersAssociation.org, in AHA membership mailings and in emails to AHA members and non-members.



#### What is the American Homebrewers Association®?



The American Homebrewers Association (AHA) is the first and only not-for-profit, member-driven organization dedicated to the art, science and fun of homebrewing. Since 1978, the AHA has been promoting the homebrewing

hobby through its publications, events and programs, such as Zymurgy® magazine, Zymurgy: An Introduction to Homebrewing, National Homebrewers Conference, National Homebrew Competition, National Homebrew Day (Big Brew),

Mead Day, Learn to Homebrew Day, AHA Member Deals and AHA Membership Rallies. AHA membership is more than 33,000 strong and growing.





# Get more information

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